

COMMUNITY LENDING PLAN
Federal Home Loan Bank of San Francisco
Year 2002

I. Faith Based Initiative

- A. Research size and scope of faith based market and degree of participation of financial institutions.
- B. Sponsor and co-sponsor workshops and meetings to promote relationships between the Bank, its members and faith-based organizations.
- C. Promote the Bank's programs and products to faith-based organizations.
- D. Organize a faith-based regional conference.

II. Workforce Housing Initiative

- A. Work with members and private and public organizations to implement workforce housing solutions.
 - 1. Provide liquidity and funding for workforce housing loans.
 - 2. Work with members and public and private organizations to leverage funding resources that support workforce housing loans.
 - 3. Promote workforce housing solutions to members and community partners.
- B. Work with public and private organizations to advocate the increase of housing supply.

III. Develop and maintain relationships with community and economic development organizations

- A. Participate and support conferences and workshops sponsored by community organizations.
- B. Provide technical assistance to community and economic development organizations on Bank's programs and products.
- C. Support and participate in a housing conference.
- D. Develop, plan and conduct pilot homebuyer education event in concert with member institutions and their community partners.

IV. Community Support Program Activities

- A. Promote affordable housing finance and administer the Affordable Housing Program.
- B. Administer the IDEA Homeownership Set-Aside Program.
- C. Conduct workshops on affordable housing.
- D. Promote CIP for affordable housing.
- E. Promote ACE to support community lending and economic development.
- F. Promote Bank letters of credit to support affordable housing and community lending.

V. Performance Goals for 2002

- A. CIP and ACE advances: 40
- B. Letters of credit for affordable housing and economic development: 5
- C. Conduct Bank sponsored affordable housing and monitoring workshops: 8
- D. Participate and support conferences , workshops and meetings with community and economic development organizations: 25
- E. Provide technical assistance for affordable housing and economic development projects: 25